



CATEGORY: Best Financial Structure

Criteria: This category will showcase financial transactions that closed in 2010 and illustrate ingenuity and business savvy, providing a benefit to the borrower and the lender. Transactions may be at the corporate or property level, may be financings or refinancings, and could involve a purchase, development/redevelopment, net lease or capital raise.

Entries Due April 29

Entry Form Instructions

Submit materials in a 9-in. by 12-in. binder.

- Completed entry form (this sheet) with narrative attached
- Any supporting materials demonstrating accomplishments
- Photo of the property
- Payment

Entry Fees

I have enclosed my check made out to Commercial Property Executive for:

- \$300 (first entry)
- \$250 (each subsequent entry)

Total number of entries # _____

Total payment \$ _____

Contact Name: _____

Name of Company: _____

Address: _____

Email: _____

Telephone: _____

Mailing Instructions

Send your entry form and project binder, postmarked by April 29, to:

Suzann Silverman, Editor
Commercial Property Executive
370 Lexington Ave., Suite 2100
New York, NY 10017

If you have questions, email ssilverman@cpexecutive.com

Transaction Facts

Name of borrower and, where applicable, property and location: _____

Size of transaction: _____

Type of transaction (financing or refinancing; capital raise, construction or purchase, etc.): _____

Type of property (office, multi-family, retail, industrial, hotel, etc.): _____

Where applicable, age and size of property: _____

Where applicable, loan-to-value and borrower equity: _____

Types of financing involved and specifics for each, including financier, specific dollar amount, fixed vs. floating, recourse vs. non-recourse, debt service coverage, etc. Please add pages as necessary:

_____ :

_____ :

_____ :

_____ :

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_____ :

_____ :

Length of loan: _____

No. of days it took to close: _____

Brokers and/or mortgage bankers involved: _____

Tell us about your accomplishment:

On a separate sheet of paper, provide 250-500 words (bullet points are fine) describing the details of the transaction, including any interesting challenges overcome. Also explain why this was a noteworthy deal, how the financing was structured and how it benefited the borrower and lender.